



Gratia Christian College  
宏恩基督教學院

Academic Year 2016-2017  
Semester 1  
Examination

Course Code & Title : PY2102 Personality and Individual Differences

Time Allowed : 2 hours

Student Name : \_\_\_\_\_

Student ID : \_\_\_\_\_

This paper has 15 pages (including this cover page).

1. This paper contains two sections: 60 questions in Section A and 7 questions in Section B.
2. Answer **ALL** questions in Section A and **FOUR** of seven questions in Section B.
3. Answers to Part A should be marked on the Multiple-choice Answer Sheet. Answers to Part B should be written in the Answer Book. In the Answer Book, start EACH question (not part of a question) on a NEW page.
4. You must return the full examination paper together with the Multiple-choice Answer Sheet for Part A and the Answer Book for Part B. You should not take away any part of the examination paper.

This is a **closed-book** examination.

*No materials or aids are allowed during the whole examination. If any unauthorized materials or aids are found on a candidate during the examination, the candidate will be subject to disciplinary action.*

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**PART B.** Select FOUR of the following questions and answer in the script book provided. You should write down the question number that you have selected. The total mark for this section is 40 marks. Each question carries 10 marks.

1. Describe the pleasure principle and the reality principle in Freudian psychoanalytic theory, and discuss the differences between them.
2. Describe Adler's inferiority and superiority complex and how they are developed.
3. Define temperament and list the four basic elements of it. Then describe the four elements respectively.
4. Describe classical conditioning. With the use of an example, explain how human behavior can be learned through classical conditioning. (Please clearly point out the unconditioned stimulus, unconditioned response, neutral stimulus, and conditioned stimulus in your example.)
5. Define categorization and stereotype, then explain the negative effects of categorization when making personality judgment.
6. Describe five characteristics of self-actualizers.
7. Describe Mischel's critique of traits and discuss the limitations on his critique.

- END OF EXAMINATION -